



SOFTWARE AS A SERVICE

INCREASE EFFICIENCY OF YOUR AMI OPERATIONS

Gain more out of your Advanced Metering Infrastructure – As an alternative to a completely owned and operated AMI system, Landis+Gyr AMI Software as a Service (SaaS) solution gives you the flexibility, and related benefits, to manage your smart metering software and the underlying IT infrastructure with a trusted partner.

Landis+Gyr's AMI SaaS is a cloud-based solution, made for energy utilities who like to operate their HES or MDM system in-house but prefer the advantage of external expertise to manage the IT environment. Landis+Gyr provides a reliable, scalable and secure IT platform that is continuously maintained and monitored by dedicated experts.

Key benefits

- Very low entry cost (CAPEX)
- Double digit savings in Total Cost of Ownership
- 100% predictability of recurring costs
- Scalable any time, pay what you use, lower OPEX
- 99,5% system availability guaranteed by contractual SLA
- 100% up-to-date: regular system updates and upgrades
- Data and systems protected by latest cyber security measures
- Fully integrated in the Landis+Gyr E2E solutions portfolio

SaaS: scalability and flexibility with optimized costs

Following the continuous changes in the operating environment of distribution system operators, also the requirements for flexibility and efficiency in AMI operations increase. The Landis+Gyr SaaS model allows simple and scalable operations: when the management and maintenance of your software and IT infrastructure is in the hands of a single, experienced partner, your own internal resources can be dedicated to operate the system and be 100% focused on the utilities core processes.

You do not need to think about system availability and performance, system and security updates or hardware capacity anymore. You will be also relieved from maintaining rarely required skills and capabilities, ensuring trainings and dealing with underutilization of expertise. The monthly subscription fee is based on the number of metering points managed through

the system and includes all licenses, system upgrades, servers, operating systems, databases and storage, as well as security measures and backups.

Getting started does not require high upfront investments in own infrastructure or resources, thus the CAPEX on SaaS is significantly lower compared to an on-premise solution. Also OPEX is optimized: you only pay for what you use, there is no need for any buffer for future growth. When comparing the Total Cost of Ownership of Landis+Gyr SaaS to an on-premise solution, significant savings can be realized – especially as there is full cost transparency and no surprises by hidden costs. Besides predictability and optimization of costs, you benefit from highest system availability, guaranteed by customized contractual Service Level Agreements.

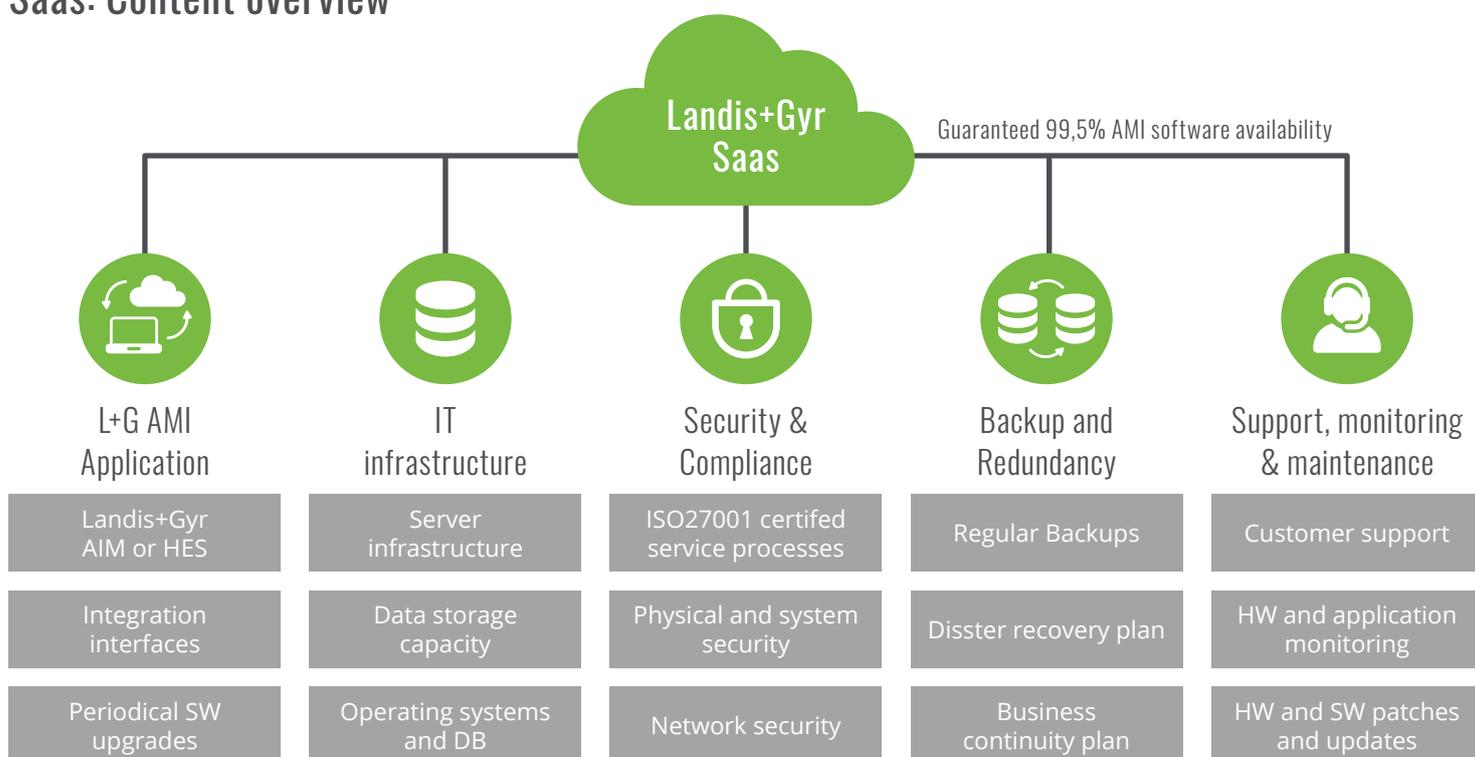
Professional care for your AMI IT security

Being part of the critical infrastructure managed by utilities, there is an increasing pressure for security of the AMI IT infrastructure. With SaaS, you can ensure continuous focus of AMI professionals to monitor and maintain cyber security of your environment. In our own operations, we adopt a holistic approach to ensure that all aspects of security are correctly managed and up-to-date, from people competence and training, to data protection up to compliance and auditability. Landis+Gyr Service operations are ISO27001 certified.

Guaranteed availability

The exact scope of the service, measurable parameters and minimum targets are agreed together with the customer. SaaS service level is measured by system availability: Landis+Gyr guarantees that the system will be accessible and operable by the customer for the agreed percentage of the total time. Typically, the SLA defined for AIM or HES software is 99,5%, meaning the system can be unavailable for a maximum of 3,6 hours per month, excluding the agreed maintenance activities.

SaaS: Content overview



Landis+Gyr: your committed AMI partner

Landis+Gyr is solely focused on the energy environment and a trusted partner for the utilities, with a long track record of end-to-end smart metering solution deliveries, successful rollouts and operation of managed services for utilities. The core of our business builds on AMI and Smart Grids, and we're committed to serve our energy utility customers throughout the

ongoing industry transformation by providing and continuously developing value-added technologies and services. The satisfaction of our managed service customers speaks for itself! We have a continuous high rating among our Managed Services customers, which consistently benefit from highest service performance over their entire assets lifetime.